Non-Consolidated Balance Sheet March 31, 2021 and 2020		thousands of yen					
1741011 5 1, 2021 and 2020		March 31					
ASSETS		2020		2021		2021	
Current assets				<u> </u>			
Cash and bank deposits	¥	751,702	¥	625,361	\$	5,633	
Notes receivable		480,118		420,238		3,785	
Accounts receivable (Note 3)		1,595,036		2,360,841		21,268	
Allowance for doubtful accounts		-35,000		-35,000		-316	
Merchandise		940,674		1,065,890		9,602	
Advanced payments		148,708		68,846		620	
Short-term loans receivable (Note 3)		37,136		7,000		63	
Other current assets		76,342		128,128		1,154	
Total current assets		3,994,719		4,641,307		41,813	
Noncurrent assets							
Investment securities		590,793		658,583		5,933	
Investments in affiliated companies		262,449		232,449		2,094	
Guarantee deposits		143,502		143,526		1,293	
Lease deposits for office rent		95,867		98,877		890	
Long-term loans receivable		830		830		7	
Furniture and fixtures (Note 2)		101,099		67,067		604	
Insurance fund		66,959		47,032		423	
Other noncurrent assets		16,267		15,087		135	
Allowance for doubtful accounts		-16,180		-15,000		-136	
Total noncurrent assets		1,261,588		1,248,454		11,247	
Total a ssets	¥	5,256,308	¥	5,889,762	\$	53,060	
Current liabilities  Notes payable  Accounts payable (Note 3)	¥	456,905	¥	424,865	\$	3,827	
Accounts payable (Note 3)		560,850		926,725		8,348	
Accrued expenses		93,960		137,171		1,235	
Short-term loans payable		475,000		328,662		2,960	
Current portion of long-term loans payable		161,000		29,000		261	
Advances received		36,003		73,647		663	
Income taxes payable		93,080		131,614		1,185	
Provision for employees' bonuses Other current liabilities		187,036		202,862 116,274		1,827	
Total current liabilities		75,631 2,139,467		2,370,824		1,047 21,358	
Noncurrent liabilities		2,139,407		2,370,824		21,330	
Long-term loans payable		60,500		31,500		283	
Guarantee deposits received		13,663		13,732		123	
Provision for retirement benefits		67,818		63,503		572	
Other noncurrent liabilities		-		23,352		210	
Noncurrent liabilities		141,982		132,087		1,189	
Total liabilities		2,281,450		2,502,912		22,548	
Shareholders' equity							
Capital stock		50,000		70,000		630	
Retained earnings						-	
Legal retained earnings		12,500		14,352		129	
Voluntary earned reserve		2,520,000		2,770,000		24,954	
Retained earnings brought forward		408,463		548,603		4,942	
Treasury shares		-16,105		-16,105		-146	
Total shareholders' equity		2,974,858		3,386,849		30,512	
Total liabilities and shareholders' equity	¥	5,256,308	¥	5,889,762	\$	53,060	
Notes: 1. The translations of Japanese yen amounts into U.S. dollar amounts are a ¥111 to \$1, the approximate rate of exchange at March 31, 2021.	added solely for the conver	nience of readers of	outside Ja	pan and have been m	ade at the rate of	of	
2. Accumulated Depreciation	¥	93,864	¥	121,268	\$	1,092	
Receivables and payables from and to subsidiaries     accounts receivable		183,599		230,628		2,077	
short-term loan receivable accounts payable		37,136 8,540		-		. (	
accounts payable		0,540		1,379		12	

### **Non-consolidated Statement of Income**

thousands of U.S. for the years ended March 31, 2021 and 2020 thousands of yen dollars (Note 1)

		Years ended March 31						
		2020	202	1	2021			
Sales (Note 2)	¥	9,995,634	¥ 10,307,18	2 \$	92,857			
Cost of sales (Note 2)		7,630,263	7,992,81	8	72,007			
Gross profit		2,365,370	2,314,36	4	20,850			
Operating expenses		2,055,221	1,891,14	5	17,037			
Operating profit		310,149	423,21	8	3,812			
Non-operating income		244,739	224,87	1	2,025			
Non-operating expenses		140,800	92,03	7	829			
Ordinary profit		414,088	556,05	2	5,009			
Extraordinary gains		-	24,45	9	220			
Income before income taxes		414,088	580,51	1	5,229			
Corporate income taxes		145,000	170,00	0	1,531			
Net profit	¥	269,088	¥ 410,51	1 \$	3,698			

The translations of Japanese yen amounts into U.S. dollar amounts are added solely for the convenience of readers outside Japan and have been made at the rate of  $\pm$  111 to \$1, the approximate rate of exchange at March 31, 2021.

## Non-consolidated Statement of Changes in Equity

	01 0110011	500	- 9					
for the year ended March 31, 2021 and 2020				thousand	ls of yen			
	Capital stock	Retained earnings	Voluntary retained earnings	Retained earnings brought forward	Total retained earnings	Treasury shares	Total shareholders' equity	Total net assets
Balance at April 1, 2019	50,000	12,500	2,270,000	412,524	2,695,024	-16,105	2,728,919	2,728,919
Profit for the year				269,088	269,088		269,088	269,088
Dividend of surplus				-23,150	-23,150		-23,150	-23,150
Provision of voluntary retained earnings			250,000	-250,000				
Total changes of items during period	-	-	250,000	-4,061	245,938	-	245,938	245,938
Balance at March 31, 2020	50,000	12,500	2,520,000	408,463	2,940,963	-16,105	2,974,858	2,974,858
Balance at April 1, 2020	50,000	12,500	2,520,000	408,463	2,940,963	-16,105	2,974,858	2,974,858
Issurance of new shares	20,000						20,000	20,000
Profit for the year				410,511	410,511		410,511	410,511
Dividend of surplus				-18,520	-18,520		-18,520	-18,520
Provision of voluntary retained earnings			250,000	-250,000				
Provision of legal retained earnings		1,852		-1,852				
Total changes of items during period	20,000	1,852	250,000	140,140	391,991	-	411,991	411,991
Balance at March 31, 2021	70,000	14,352	2,770,000	548,603	3,332,955	-16,105	3,386,849	3,386,849

#### thousands of U.S. dollars (Note 1)

	Capital stock	Retained earnings	Voluntary retained earnings	Retained earnings brought forward	Total retained earnings	Treasury shares	Total shareholders' equity	Total net assets
Balance at April 1, 2019	450	112	20,450	3,716	24,279	-146	24,584	24,584
Profit for the year				2,424	2,424		2,424	2,424
Dividend of surplus				-209	-209		-209	-209
Provision of voluntary retained earnings			2,252	-2,252				
Total changes of items during period	-	-	2,252	-37	2,215	-	2,215	2,215
Balance at March 31, 2020	450	112	22,702	3,679	26,495	-146	26,800	26,800
Balance at April 1, 2020	450	112	22,702	3,679	26,495	-146	26,800	1
Issurance of new shares	180						180	180
Profit for the year				3,698	3,698		3,698	3,698
Dividend of surplus				-167	-167		-167	-167
Provision of voluntary retained earnings			2,252	-2,252				
Provision of legal retained earnings		16		-16				
Total changes of items during period	180	16	2,252	1,262	3,531	-	3,711	3,711
Balance at March 31, 2021	630	129	24,954	4,942	30,026	-146	30,512	30,512

<sup>879,797</sup> 78,586 1,016,169 ¥ 116,681 2. Transactions with subsidiaries 7,926 707 sales cost of sales

Retained earnings

Total net assets

Total liabilities and net assets

Accumulated other comprehensive income(loss)

Non-controlling interests

Foreign currency translation adjustment

Treasury shares

These statements translated into English was made for reference.

Consolidated Balance Sheets		.4	1	C.		thousands of U.S dollars (Note 1	
March 31, 2021 and 2020		thousands of yen					
Accepto		2020		March 31		202	
ASSETS		2020		2021		202	
Current assets	37	1 225 704	3.7	1 111 007	Ф	10.00	
Cash and bank deposits	¥	1,325,704	¥	1,111,096	\$	10,00	
Notes and accounts receivable		2,201,556		3,073,989		27,69	
Merchandise		1,230,986		1,461,827		13,16	
Other current assets		267,035		254,572		2,29	
Total current assets	<u> </u>	5,025,283		5,901,485		53,16	
Noncurrent assets		500 502		650,502		5.02	
Investment securities		590,793		658,583		5,93	
Long-term loans receivable		830		830			
Furniture and fixtures		231,446		194,309		1,75	
Other noncurrent assets		358,214		309,625		2,78	
Allowance for doubtful accounts		-16,180		-15,000		-13	
Total noncurrent assets		1,165,104		1,148,349		10,34	
Total assets	¥	6,190,387	¥	7,049,835	\$	63,512	
LIABILITIES and NET ASSETS Current liabilities							
Notes and accounts payable	¥	1,040,763	¥	1,431,580	\$	12,89	
Short-term loans payable		475,000		328,662		2,96	
Current portion of long-term loans payable		161,000		29,000		26	
Income taxes payable		109,186		139,597		1,25	
Provision for employees' bonuses		187,036		202,862		1,82	
Other current liabilities		275,381		401,683		3,61	
Total current liabilities		2,248,368		2,533,387		22,82	
Noncurrent liabilities							
Long-term loans payable		60,500		31,500		28	
Guarantee deposits received		13,663		13,732		12	
Provision for retirement benefits		67,818		63,503		57	
Other noncurrent liabilities		-		23,352		21	
Noncurrent liabilities		141,982		132,087		1,18	
Total Liabilities		2,390,351		2,665,474		24,01	
Net assets							
Shareholders' equity							
Capital stock		50,000		70,000		63	

Notes: 1. The translations of Japanese yen amounts into U.S. dollar amounts are added solely for the convenience of readers outside Japan and have been made at the rate of ¥111 to \$1, the approximate rate of exchange at March 31, 2021.

3,828,082

-16,105

-64,848

3,800,036

6,190,387

¥

2,907

4,296,258

-16,105

24,350

9,856

\$

4,384,360

7,049,835

38,705

-146

219

88

39,498

63,512

## **Consolidated Statement of Income**

thousands of U.S. dollars (Note 1) for the year ended March 31, 2021 and 2020 thousands of yen

	Years ended March 31					
		2020		2021		2021
Sales	¥	11,323,343	¥	11,884,446	\$	107,067
Cost of sales		8,238,021		8,890,560		80,095
Gross profit		3,085,321		2,993,885		26,971
Operating expenses		2,481,603		2,237,066		20,153
Operating profit		603,717		756,819		6,818
Non-operating income		103,943		122,329		1,102
Non-operating expenses		141,687		92,955		837
Ordinary profit		565,974		786,192		7,082
Income before income taxes		565,974		786,192		7,082
Income taxes		206,498		291,388		2,625
Net profit		359,476		494,804		4,457
Profit (loss) attributable to non-controlling interests		-1,638		6,419		57
Net profit attributable to owners of parent	¥	361,115	¥	488,384	\$	4,399

The translations of Japanese yen amounts into U.S. dollar amounts are added solely for the convenience of readers outside Japan and have been made at the rate of  $\pm$  111 to \$1, the approximate rate of exchange at March 31, 2021.

# Consolidated statement of changes in equity

for the year ended March 31, 2021 and 2020			tho	usands of y	of yen				
	Capital stock	Legal retained earnings	Treasury shares	Total shareholders' equity	Accumulated other comprehensive income(loss)	Non-controlling interests	Total net assets		
Balance at April 1, 2019	50,000	3,505,366	-16,105	3,539,261	9,276	-	3,548,537		
Profit for the year		361,115		361,115			361,115		
Dividend of surplus		-23,150		-23,150			-23,150		
Others		-15,249		-15,249			-15,249		
Net changes of items other than shareholders' equity					-74,124	2,907	-71,217		
Total changes of items during period	-	322,715	-	322,715	-74,124	2,907	251,498		
Balance at March 31, 2020	50,000	3,828,082	-16,105	3,861,976	-64,848	2,907	3,800,036		
Balance at April 1, 2020	50,000	3,803,622	-16,105	3,837,517	-64,848	2,907	3,775,576		
Issurance of new shares	20,000			20,000			20,000		
Profit for the year		488,384		488,384			488,384		
Dividend of surplus		-18,520		-18,520			-18,520		
Change in scope of consolidation		24,459		24,459			24,459		
Others		-1,688		-1,688			-1,688		
Net changes of items other than shareholders' equity					89,198	6,949	96,147		
Total changes of items during period	20,000	492,635	-	512,635	89,198	6,949	608,783		
Balance at March 31, 2021	70,000	4,296,258	-16,105	4,350,153	24,350	9,856	4,384,360		

	thousands of U.S. dollars (Note 1)								
	Capital stock	Legal retained earnings	Treasury shares	Total shareholders' equity	Accumulated other comprehensive income(loss)	Non-controlling interests	Total net assets		
Balance at April 1, 2019	450	31,579	-146	31,885	83	-	31,968		
Profit for the year		3,253		3,253			3,253		
Dividend of surplus		-209		-209			-209		
Others		-138		-138			-138		
Net changes of items other than shareholders' equity					-668		-642		
Total changes of items during period	-	2,907	-	2,907	-668	-	2,265		
Balance at March 31, 2020	450	34,487	-146	34,792	-585	26	34,234		
Balance at April 1, 2020	450	34,266	-146	34,572	-585	26	34,014		
Issurance of new shares	180			180			180		
Profit for the year		4,399		4,399			4,399		
Dividend of surplus		-167		-167			-167		
Change in scope of consolidation		220		220			220		
Others		-16		-16			-16		
Net changes of items other than shareholders' equity					803	62	866		
Total changes of items during period	180	4,438	-	4,618	803	62	5,484		

630 Notes: 1. The translations of Japanese yen amounts into U.S. dollar amounts are added solely for the convenience of readers outside Japan and have been made at the rate of ¥111 to \$1, the approximate rate of exchange at March 31, 2021.

Balance at March 31, 2021

38,705

-146

39,190

219

39,498